# FINANCE AND PROCUREMENT PORTFOLIO DECISION RECORD

12 August 2010

The meeting commenced at 10.00 a.m. in the Civic Centre, Hartlepool

### **Present:**

Councillor Robbie Payne (Finance and Procurement Portfolio Holder)

Officers: Graham Frankland, Assistant Director (Resources)

Sarah Bird, Democratic Services Officer

### 13. Migration of Telephony Provision to Hartlepool Borough Council – Assistant Director (Resources)

### Type of decision

Non key.

### **Purpose of Report**

To inform the portfolio of the recent evaluation of the cost of telephony services provided to Hartlepool Borough Council by British Telecom (BT) and to advise of the recommendation to migrate service provision from BT to Daisy Group plc.

#### Issues for Consideration

The report outlined the potential to achieve savings on telephony costs across the council by relocating the service to a more cost effective provider for Hartlepool Borough Council.

Daisy Group plc currently provide services for Stockton and Middlesbrough Borough Councils. Other Authorities in the Tees Valley are in discussion with Daisy regarding migration of services. Analysis had identified a potential saving of £25,000 if Daisy were to provide the telephony provision for the Authority. Negotiations were currently ongoing with Northgate in relation to current service costs but it was expected that this would be finalised imminently. Daisy Group plc is an OCG approved supplier, and has therefore been through the relevant procurement checks and competition to prove value for money.

The Portfolio Holder asked what the current cost of service provision was with BT and the Assistant Director (Resources) agreed to provide him with this information. He also asked whether there would be scope

for procurement as a Tees Valley Authority Group and was informed that if other authorities decided to proceed with using Daisy it could be an option in future. Although the report had identified a risk that there may be a potential lost of service to HBC during the migration process, this was unlikely to occur. The contract could be initially for one year, but is flexible and could be extended if required.

#### Decision

The Portfolio Holder noted the content of the report and agreed to proceed with the migration of telephony services to Daisy Group plc subject to satisfactory agreement being reached on the removal of costs from the ICT contract between Hartlepool Borough Council and Northgate and confirmation of service performance checks. The Portfolio Holder requested a further report be given to him.

## 14. Local Government (Access to Information) (Variation) Order 2006

Under Section 100 (A)(4) of the Local Government Act 1972, the press and public were excluded from the meeting for the following items of business on the grounds that it involved the likely disclosure of exempt information as defined in paragraph 3 of Part 1 of the Schedule 12A of the Local Government Act 1972 as amended by the Local Government (Access to Information)(Variation) order 2006

Minute 15 – Eamont Gardens Garages Site – this item contains exempt information under Schedule 12A Local Government Act 1972 (as amended by the Local Government (Access to Information)(Variation)Order 2006) namely (para 3), information relating to the financial and business affairs of any particular person (including the authority holding that information).

### **15. Eamont Gardens Garages Site (para 3)** – Estates and Valuation Officer

### Type of Decision

Non key

### **Purpose of Report**

To seek approval to undertake a full options appraisal to identify the most appropriate ongoing use for the site.

### **Issues for Consideration**

The report summarised the background to the site and outlined options.

### **Decision**

This was contained in the exempt section of the minutes.

The meeting concluded at 10.11 am.

**PJ DEVLIN** 

**CHIEF SOLICITOR** 

**PUBLICATION DATE: 17 August 2010**